

# MADANAPALLE INSTITUTE OF TECHNOLOGY & SCIENCE

An Autonomous Institution

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## Report on Guest lecture from INDUSTRY Resources on "Interview Skills"

Organized by IIC, 13<sup>th</sup> September 2014



### Report submitted by: Mr. V. Vamsidhar, Associate Professor, Dept of Mechanical Engineering

Following resource Persons from industry have conducted training session for students on attending interviews. They have also conducted mock interviews for them.

**1. Mr. Pavankumar, Head – Wave Crest, Hyderabad.** Having work experience of 20 years **Wave Crest Payment Technologies Ltd** as **Head-Platform Delivery & Process** in Information Technology sector.

**2. Mr. K. Radhakrishna, Process Consultant – HP Global Soft, Hyderabad.** Having work experience in of 15 years in Information Technology sector.

The speakers said that the Energy, Teamwork, Intellect, Self-Awareness, Self-Motivation, Flexibility, IT Skills, Knowledge, Initiative, Communication Skills, Empathy, and Self Belief are very vital for the students getting through the interviews. They added that the Intelligence and Technical Skills, People skills, Personal Development Skills, Leadership, Communicator, Decisive, Proactive, Persuasive, Customer Focus, Confident, Ambitious, Positive Attitude, Take responsibility, Hardworking, Energetic, Flexible, Motivated, Work under pressure, analytical, team player and creative and the X-Factor in them are the main important skills that the interviewer would be examining with the interview.

Intelligence and Technical skills include Research skills, Managing information, IT Skills, Numeracy, Problem solving, on ongoing development, attention to details. Mr. Pavan has stressed the need of Attention to detail which would keep the candidate apart.

People Skills include Interpersonal skills, communication, leadership, teamwork, customer focus, and influence, empathy and conflict resolution.

Personal Development skills would include Self awareness, confidence, negotiation, energy & enthusiasm, resilience, initiative, adaptability, motivation, ability to deal with change, networking.

The X Factor would be the Drive, Entrepreneurial Spirit, Can do attitude, ability to put the interview in the interviewer's position and ability to read the situation.

The speakers also asked the students to make themselves ready for the frequently asked questions:

- CAN you do this job?
- Do you want this job? (WILL?)
- Why are you the best person for the job and our company? (FIT)

#### The speakers further discussed on the Interview Basics:

Before attending the interview following needs to be done:

- Do the RESEARCH on the company that you are attending.
- Study the trends affecting the industries.
- No what the company wants
- Practice your competency stories
- Use informational interviews